
UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

☒ **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the quarterly period ended March 31, 2011

☐ **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934**

For the transition period from _____ to _____.

Commission file number 1-16091

POLYONE CORPORATION

(Exact name of registrant as specified in its charter)

Ohio

*(State or other jurisdiction
of incorporation or organization)*

34-1730488

(I.R.S. Employer Identification No.)

33587 Walker Road, Avon Lake, Ohio

(Address of principal executive offices)

44012

(Zip Code)

Registrant's telephone number, including area code: **(440) 930-1000**

Former name, former address and former fiscal year, if changed since last report: **Not Applicable**

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

☒ Yes ☐ No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). [] Yes [] No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☒

Accelerated filer ☐

Non-accelerated filer ☐

Smaller reporting company ☐

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

☐ Yes ☒ No

The number of outstanding shares of the registrant's common stock, \$0.01 par value, as of April 29, 2011 was 93,387,990.

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PolyOne Corporation and Subsidiaries
Condensed Consolidated Statements of Operations (Unaudited)
(In millions, except per share data)

| | Three Months Ended March 31, | |
|---|---|--------------------------|
| | 2011 | Adjusted 2010 |
| Sales | \$ 718.5 | \$ 630.4 |
| Cost of sales | 595.8 | 526.7 |
| Gross margin | 122.7 | 103.7 |
| Selling and administrative | 76.8 | 71.5 |
| Income related to equity affiliates | 133.9 | 1.5 |
| Operating income | 179.8 | 33.7 |
| Interest expense, net | (8.5) | (8.0) |
| Other expense, net | (0.2) | (0.7) |
| Income before income taxes | 171.1 | 25.0 |
| Income tax expense | (60.9) | (4.0) |
| Net income | <u>\$ 110.2</u> | <u>\$ 21.0</u> |
| Earnings per common share: | | |
| Basic earnings | \$ 1.17 | \$ 0.23 |
| Diluted earnings | \$ 1.14 | \$ 0.22 |
| Cash dividends declared per common share | \$ 0.04 | \$ — |
| Weighted-average shares used to compute earnings per share: | | |
| Basic | 93.9 | 92.5 |
| Diluted | 96.4 | 95.3 |

See Accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

PolyOne Corporation and Subsidiaries
Condensed Consolidated Balance Sheets
(In millions)

| | (Unaudited) March 31, 2011 | Adjusted December 31, 2010 |
|--|----------------------------------|----------------------------------|
| Assets | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 412.4 | \$ 378.1 |
| Accounts receivable, net | 382.5 | 294.5 |
| Inventories | 237.9 | 211.3 |
| Other current assets | 58.3 | 55.1 |
| Total current assets | 1,091.1 | 939.0 |
| Property, net | 379.6 | 374.4 |
| Investment in equity affiliates | — | 2.7 |
| Goodwill | 170.6 | 164.1 |
| Other intangible assets, net | 69.8 | 67.8 |
| Deferred income tax assets | 42.2 | 59.7 |
| Other non-current assets | 75.2 | 64.2 |
| Total assets | <u>\$ 1,828.5</u> | <u>\$ 1,671.9</u> |
| Liabilities and Shareholders' Equity | | |
| Current liabilities: | | |
| Current portion of long-term debt | \$ — | \$ 20.0 |
| Accounts payable | 342.2 | 269.0 |
| Accrued expenses | 153.1 | 145.8 |
| Total current liabilities | 495.3 | 434.8 |
| Long-term debt | 432.9 | 432.9 |
| Post-retirement benefits other than pensions | 19.3 | 19.4 |
| Pension benefits | 154.0 | 154.5 |
| Other non-current liabilities | 111.8 | 114.3 |
| Shareholders' equity | 615.2 | 516.0 |
| Total liabilities and shareholders' equity | <u>\$ 1,828.5</u> | <u>\$ 1,671.9</u> |

See Accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

PolyOne Corporation and Subsidiaries
Condensed Consolidated Statements of Cash Flows (Unaudited)
(In millions)

| | Three Months Ended March 31, | |
|--|---------------------------------|------------------|
| | 2011 | Adjusted 2010 |
| Operating Activities | | |
| Net income | \$ 110.2 | \$ 21.0 |
| Adjustments to reconcile net income to net cash (used) provided by operating activities: | | |
| Depreciation and amortization | 14.1 | 14.0 |
| Deferred income tax provision | 26.7 | — |
| Provision for doubtful accounts | 0.9 | 1.2 |
| Stock compensation expense | 1.2 | 0.9 |
| Companies carried at equity: | | |
| Income related to equity affiliates | (133.9) | (1.5) |
| Dividends and distributions received | — | 0.6 |
| Change in assets and liabilities, net of acquisition: | | |
| Increase in accounts receivable | (78.1) | (71.3) |
| Increase in inventories | (17.4) | (24.3) |
| Increase in accounts payable | 66.8 | 75.2 |
| Decrease in accrued expenses and other | (29.9) | (13.0) |
| Net cash (used) provided by operating activities | (39.4) | 2.8 |
| Investing Activities | | |
| Capital expenditures | (7.7) | (4.3) |
| Business acquisitions and related deposits, net of cash acquired | (20.0) | — |
| Proceeds from sale of equity affiliate and other assets | 132.8 | 7.8 |
| Net cash provided by investing activities | 105.1 | 3.5 |
| Financing Activities | | |
| Change in short-term debt | — | 0.2 |
| Repayment of long-term debt | (20.0) | (20.0) |
| Purchase of common shares for treasury | (13.6) | — |
| Proceeds from exercise of stock options | 1.1 | 0.7 |
| Net cash used by financing activities | (32.5) | (19.1) |
| Effect of exchange rate changes on cash | 1.1 | (0.4) |
| Increase (decrease) in cash and cash equivalents | 34.3 | (13.2) |
| Cash and cash equivalents at beginning of period | 378.1 | 222.7 |
| Cash and cash equivalents at end of period | \$ 412.4 | \$ 209.5 |

See Accompanying Notes to the Unaudited Condensed Consolidated Financial Statements.

PolyOne Corporation and Subsidiaries
NOTES TO CONDENSED CONSOLIDATED
FINANCIAL STATEMENTS (UNAUDITED)

Note 1 — Basis of Presentation

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with Form 10-Q instructions and in the opinion of management contain all adjustments, consisting of normal recurring accruals necessary to present fairly the financial position, results of operations and cash flows for the periods presented. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates. These interim financial statements should be read in conjunction with the financial statements and accompanying notes included in the Annual Report on Form 10-K for the year ended December 31, 2010 of PolyOne Corporation.

Operating results for the three months ended March 31, 2011 are not necessarily indicative of the results that may be attained in subsequent periods or for the year ending December 31, 2011.

Note 2 — Change in Accounting Principle

Effective January 1, 2011, we changed our method of recognizing actuarial gains and losses for pension and other postretirement benefits for all our defined benefit plans. Historically, we recognized actuarial gains and losses in accumulated other comprehensive income within *Shareholders' Equity* on our consolidated balance sheets on an annual basis and have amortized them into our operating results over the average remaining life expectancy of the plan participants for the majority of our U.S. and foreign benefit plans and over the remaining service period of plan participants for certain non-U.S. benefit plans, to the extent such gains and losses were outside of a corridor. We have elected to immediately recognize actuarial gains and losses, after consideration of inventory capitalization, in our operating results in the year in which the gains or losses occur because it is generally preferable to accelerate the recognition of deferred gains and losses into income rather than to delay such recognition. This change will improve the transparency in our operating results by more quickly recognizing the effects of economic and interest rate trends on plan obligations, investments and assumptions. These gains and losses are generally only measured annually as of December 31 and, accordingly, will be recorded during the fourth quarter of each year. In accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 250, *Accounting Changes and Error Corrections*, all prior periods presented in this Quarterly Report on Form 10-Q have been adjusted to apply the new method retrospectively. The majority of our net periodic benefit cost is captured within Corporate and eliminations in our operating segment results. The impact associated with our accounting change is reflected entirely within Corporate and eliminations. The annual recognition of actuarial gains and losses will be reflected within Corporate and eliminations. The effect of the change on retained earnings as of January 1, 2010 was a reduction of \$190.6 million, with a corresponding offset to accumulated other comprehensive income.

We have presented the effects of the change in accounting principle on our consolidated financial statements for 2011 and 2010 below. We have condensed the comparative financial statements for financial statement line items that were not affected by the change in accounting principle.

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Condensed Consolidated Statements of Operations

| | Three months ended March 31, 2011 | | |
|--------------------------------------|-----------------------------------|-----------------------------|-----------------|
| | Prior Accounting Method | Effect of Accounting Change | As Reported |
| (In millions, except per share data) | | | |
| Sales | \$ 718.5 | \$ — | \$ 718.5 |
| Cost of sales | 596.0 | (0.2) | 595.8 |
| Gross margin | 122.5 | 0.2 | 122.7 |
| Selling and administrative | 79.1 | (2.3) | 76.8 |
| Income from equity affiliates | 133.9 | — | 133.9 |
| Operating income | 177.3 | 2.5 | 179.8 |
| Interest and other expense, net | (8.7) | — | (8.7) |
| Income before income taxes | 168.6 | 2.5 | 171.1 |
| Income tax expense | (60.0) | 0.9 | (60.9) |
| Net income | <u>\$ 108.6</u> | <u>\$ 1.6</u> | <u>\$ 110.2</u> |

| | | | |
|-----------------------------------|---------|---------|---------|
| Earnings per common share: | | | |
| Basic earnings per common share | \$ 1.16 | \$ 0.01 | \$ 1.17 |
| Diluted earnings per common share | \$ 1.13 | \$ 0.01 | \$ 1.14 |

| | Three months ended March 31, 2010 | | |
|--------------------------------------|-----------------------------------|-----------------------------|----------------|
| | Originally Reported | Effect of Accounting Change | As Adjusted |
| (In millions, except per share data) | | | |
| Sales | \$ 630.4 | \$ — | \$ 630.4 |
| Cost of sales | 526.9 | (0.2) | 526.7 |
| Gross margin | 103.5 | 0.2 | 103.7 |
| Selling and administrative | 73.9 | (2.4) | 71.5 |
| Income from equity affiliates | 1.5 | — | 1.5 |
| Operating income | 31.1 | 2.6 | 33.7 |
| Interest and other expense, net | (8.7) | — | (8.7) |
| Income before income taxes | 22.4 | 2.6 | 25.0 |
| Income tax expense | (4.0) | — | (4.0) |
| Net income | <u>\$ 18.4</u> | <u>\$ 2.6</u> | <u>\$ 21.0</u> |

| | | | |
|-----------------------------------|---------|---------|---------|
| Earnings per common share: | | | |
| Basic earnings per common share | \$ 0.20 | \$ 0.03 | \$ 0.23 |
| Diluted earnings per common share | \$ 0.19 | \$ 0.03 | \$ 0.22 |

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Condensed Consolidated Balance Sheets

| (In millions) | March 31, 2011 | | |
|---|-------------------------------|-----------------------------------|-------------|
| | Prior Accounting Method | Effect of Accounting Change | As Reported |
| Assets | | | |
| Total assets | \$ 1,828.5 | \$ — | \$ 1,828.5 |
| Liabilities and Shareholders' Equity | | | |
| Total liabilities | \$ 1,213.3 | \$ — | \$ 1,213.3 |
| Retained earnings (accumulated deficit) | 37.9 | (189.0) | (151.1) |
| Accumulated other comprehensive (loss) income | (165.7) | 189.0 | 23.3 |
| Other equity accounts | 743.0 | — | 743.0 |
| Total shareholders' equity | 615.2 | — | 615.2 |
| Total liabilities and shareholders' equity | \$ 1,828.5 | \$ — | \$ 1,828.5 |
| | | | |
| (In millions) | December 31, 2010 | | |
| | Prior Accounting Method | Effect of Accounting Change | As Adjusted |
| Assets | | | |
| Total assets | \$ 1,671.9 | \$ — | \$ 1,671.9 |
| Liabilities and Shareholders' Equity | | | |
| Total liabilities | \$ 1,155.9 | \$ — | \$ 1,155.9 |
| Accumulated deficit | (66.9) | (190.6) | (257.5) |
| Accumulated other comprehensive (loss) income | (172.1) | 190.6 | 18.5 |
| Other equity accounts | 755.0 | — | 755.0 |
| Total shareholders' equity | 516.0 | — | 516.0 |
| Total liabilities and shareholders' equity | \$ 1,671.9 | \$ — | \$ 1,671.9 |

Condensed Consolidated Statement of Cash Flows

| (In millions) | Three months ended March, 2011 | | |
|---|--------------------------------|-----------------------------|-----------------|
| | Prior Accounting Method | Effect of Accounting Change | As Reported |
| Operating Activities | | | |
| Net income | \$ 108.6 | \$ 1.6 | \$ 110.2 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Other adjustments, net | (91.0) | — | (91.0) |
| Change in assets and liabilities, net of acquisition: | | | |
| Increase in receivables, inventory and payables, net | (28.7) | — | (28.7) |
| Decrease in accrued expenses and other | (28.3) | (1.6) | (29.9) |
| Net cash provided by operating activities | (39.4) | — | (39.4) |
| Net cash provided by investing activities | 105.1 | — | 105.1 |
| Net cash used by financing activities | (32.5) | — | (32.5) |
| Effect of exchange rate changes on cash | 1.1 | — | 1.1 |
| Increase in cash and cash equivalents | 34.3 | — | 34.3 |
| Cash and cash equivalents at beginning of period | 378.1 | — | 378.1 |
| Cash and cash equivalents at end of period | \$ 412.4 | \$ — | \$ 412.4 |
| | | | |
| (In millions) | Three months ended March, 2010 | | |
| | Originally Reported | Effect of Accounting Change | As Adjusted |
| Operating Activities | | | |
| Net income | \$ 18.4 | \$ 2.6 | \$ 21.0 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | | |
| Other adjustments, net | 15.2 | — | 15.2 |
| Change in assets and liabilities, net of acquisition: | | | |
| Increase in receivables, inventory and payables, net | (20.4) | — | (20.4) |
| Decrease in accrued expenses and other | (10.4) | (2.6) | (13.0) |
| Net cash provided by operating activities | 2.8 | — | 2.8 |
| Net cash used by investing activities | 3.5 | — | 3.5 |
| Net cash provided by financing activities | (19.1) | — | (19.1) |
| Effect of exchange rate changes on cash | (0.4) | — | (0.4) |
| Increase in cash and cash equivalents | (13.2) | — | (13.2) |
| Cash and cash equivalents at beginning of period | 222.7 | — | 222.7 |
| Cash and cash equivalents at end of period | \$ 209.5 | \$ — | \$ 209.5 |

Note 3 — Goodwill

The total purchase price associated with acquisitions is allocated to the fair value of assets acquired and liabilities assumed based on the fair values at the acquisition date, with excess amounts recorded as goodwill. On January 3, 2011, we acquired Uniplen Industria de Polimeros Ltda., a leading Brazilian producer of specialty engineered materials and distributor of thermoplastics, which resulted in the addition of \$6.3 million of goodwill during the first quarter of 2011. The purchase price allocations are preliminary and may require subsequent adjustment.

Goodwill as of March 31, 2011 and December 31, 2010, and changes in the carrying amount of goodwill by operating segment was as follows:

| (In millions) | Global Specialty Engineered Materials | Global Color, Additives and Inks | Performance Products and Solutions | PolyOne Distribution | Total |
|------------------------------------|---------------------------------------|----------------------------------|------------------------------------|----------------------|-----------------|
| Balance, December 31, 2010 | \$ 82.6 | \$ 72.5 | \$ 7.4 | \$ 1.6 | \$ 164.1 |
| Acquisition of businesses | 6.3 | — | — | — | 6.3 |
| Translations and other adjustments | — | 0.2 | — | — | 0.2 |
| Balance, March 31, 2011 | <u>\$ 88.9</u> | <u>\$ 72.7</u> | <u>\$ 7.4</u> | <u>\$ 1.6</u> | <u>\$ 170.6</u> |

Other adjustments to goodwill primarily represent adjustments to the purchase price allocation for acquisitions during the measurement period subsequent to the acquisition date.

At March 31, 2011 and December 31, 2010, PolyOne had \$33.2 million of indefinite-lived other intangible assets that are not subject to amortization, consisting of a trade name acquired as part of the acquisition of GLS Corporation.

The following summarizes the gross carrying value and accumulated amortization for each major category of intangible assets:

| (In millions) | As of March 31, 2011 | | | |
|--|----------------------|--------------------------|----------------------|----------------|
| | Acquisition Cost | Accumulated Amortization | Currency Translation | Net |
| Non-contractual customer relationships | \$ 44.6 | \$ (15.3) | \$ — | \$ 29.3 |
| Sales contracts | 11.4 | (10.7) | — | 0.7 |
| Patents, technology and other | 9.9 | (4.5) | 1.2 | 6.6 |
| Total | <u>\$ 65.9</u> | <u>\$ (30.5)</u> | <u>\$ 1.2</u> | <u>\$ 36.6</u> |

| (In millions) | As of December 31, 2010 | | | |
|--|-------------------------|--------------------------|----------------------|----------------|
| | Acquisition Cost | Accumulated Amortization | Currency Translation | Net |
| Non-contractual customer relationships | \$ 42.2 | \$ (14.6) | \$ — | \$ 27.6 |
| Sales contracts | 11.4 | (10.6) | — | 0.8 |
| Patents, technology and other | 9.4 | (4.3) | 1.1 | 6.2 |
| Total | <u>\$ 63.0</u> | <u>\$ (29.5)</u> | <u>\$ 1.1</u> | <u>\$ 34.6</u> |

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Note 4 — Inventories

Components of *Inventories* are as follows:

| (In millions) | March 31, 2011 | December 31, 2010 |
|----------------------------|-------------------|----------------------|
| At FIFO cost: | | |
| Finished products | \$ 139.7 | \$ 129.2 |
| Work in process | 3.2 | 2.4 |
| Raw materials and supplies | 95.0 | 79.7 |
| | <u>\$ 237.9</u> | <u>\$ 211.3</u> |

Note 5 — Property

| (In millions) | March 31, 2011 | December 31, 2010 |
|--|-------------------|----------------------|
| Land and land improvements | \$ 44.1 | \$ 43.5 |
| Buildings | 296.8 | 290.0 |
| Machinery and equipment | 921.6 | 909.7 |
| | 1,262.5 | 1,243.2 |
| Less accumulated depreciation and amortization | (882.9) | (868.8) |
| | <u>\$ 379.6</u> | <u>\$ 374.4</u> |

Note 6 — Income Taxes

Income tax expense was \$60.9 million for the first quarter of 2011 compared to \$4.0 million in the first quarter of 2010. We record our interim provision for income taxes based on our estimated annual effective tax rate as well as certain items discrete to the current period. Our interim provision, as well as our estimated annual effective tax rate, is impacted by a number of factors including our U.S. federal and state and foreign income tax loss carryforwards and our ability to use them as well as changes to our unrealized tax benefits.

We decreased existing valuation allowances against our deferred tax assets by \$2.4 million in the first quarter of 2011 and \$3.6 million in the first quarter of 2010 as a result of generating positive pre-tax income.

Note 7 — Investment in Equity Affiliates

The results of operations of SunBelt Chlor-Alkali Partnership (SunBelt), a manufacturer and marketer of PVC resins, were included in the SunBelt Joint Venture operating segment through the date of disposition of our interest in SunBelt. On February 28, 2011, we sold our 50% interest in SunBelt to Olin Corporation (Olin) for \$132.3 million in cash, the assumption by Olin of our guarantee of \$42.7 million aggregate principal amount of senior secured notes issued by SunBelt, and potential annual earn-out payments for three fiscal years ending December 31, 2011, 2012 and 2013, if SunBelt meets certain performance targets. In the three months ended March 31, 2011, we recorded a pre-tax gain of \$128.2 million net of associated transaction costs within *Income related to equity affiliates*.

The following tables present SunBelt's summarized financial results for the periods indicated:

| (Dollars in millions) | Two Months Ended February 28, 2011 | Three Months Ended March 31, 2010 |
|---|---------------------------------------|--------------------------------------|
| Net sales | \$ 30.5 | \$ 27.6 |
| Operating income | \$ 12.7 | \$ 3.4 |
| Partnership income as reported by SunBelt | \$ 11.5 | \$ 1.6 |
| Equity affiliate earnings recorded by PolyOne | <u>\$ 5.7</u> | <u>\$ 0.8</u> |

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| | December 31, 2010 |
|--|----------------------|
| Summarized balance sheet (Dollars in millions) | |
| Current assets | \$ 21.2 |
| Non-current assets | 78.7 |
| Total assets | 99.9 |
| Current liabilities | 21.3 |
| Non-current liabilities | 73.1 |
| Total liabilities | 94.4 |
| Partnership capital | \$ 5.5 |

Note 8 — Weighted-Average Shares Used in Computing Earnings Per Share

| | Three Months Ended March 31, | |
|--|---------------------------------|------|
| (In millions) | 2011 | 2010 |
| Weighted-average shares outstanding — basic | 93.9 | 92.5 |
| Weighted-average shares — diluted: | | |
| Weighted-average shares outstanding — basic | 93.9 | 92.5 |
| Plus dilutive impact of stock options and awards | 2.5 | 2.8 |
| Weighted-average shares — diluted | 96.4 | 95.3 |

For the three months ended March 31, 2011 and 2010, 0.4 million and 2.4 million of equity-based awards, respectively, were excluded from the computation of diluted earnings per share because their effect would have been anti-dilutive.

Note 9 — Employee Benefit Plans

Components of defined benefit pension plan costs, adjusted for our change in accounting as described in Note 2, *Change in Accounting Principle*, are as follows:

| | Three Months Ended March 31, | |
|---|---------------------------------|------------------|
| (In millions) | 2011 | Adjusted 2010 |
| Service cost | \$ 0.4 | \$ 0.4 |
| Interest cost | 7.1 | 7.4 |
| Expected return on plan assets | (7.3) | (6.5) |
| Amortization of transition obligation and prior service costs | — | 0.2 |
| | \$ 0.2 | \$ 1.5 |

Components of postretirement health care plan benefit costs, adjusted for our change in accounting as described in Note 2, *Change in Accounting Principle*, are as follows:

| | Three Months Ended March 31, | |
|---|---------------------------------|------------------|
| (In millions) | 2011 | Adjusted 2010 |
| Interest cost | \$ 0.3 | \$ 0.4 |
| Amortization of transition obligation and prior service costs | (4.4) | (4.4) |
| | \$ (4.1) | \$ (4.0) |

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Note 10 — Financing Arrangements

Long-term debt consists of the following:

| (Dollars in millions) | March 31, 2011⁽¹⁾ | December 31, 2010⁽¹⁾ |
|--|---|--|
| 8.875% senior notes due May 2012 | \$ 22.9 | \$ 22.9 |
| 7.500% debentures due December 2015 | 50.0 | 50.0 |
| 7.375% senior notes due September 2020 | 360.0 | 360.0 |
| Medium-term notes: | | |
| 6.58% medium-term notes due February 2011 | — | 20.0 |
| Total long-term debt | 432.9 | 452.9 |
| Less current portion | — | 20.0 |
| Total long-term debt, net of current portion | <u>\$ 432.9</u> | <u>\$ 432.9</u> |

(1) Book values include unamortized discounts and adjustments related to hedging instruments, as applicable.

In February 2011, we repaid \$20 million aggregate principal amount of our 6.58% medium-term notes at maturity.

Note 11 — Sale of Accounts Receivable

Accounts receivable consists of the following:

| (In millions) | March 31, 2011 | December 31, 2010 |
|--|---------------------------|------------------------------|
| Trade accounts receivable | \$ 182.6 | \$ 135.4 |
| Retained interest in securitized accounts receivable | 204.4 | 163.2 |
| Allowance for doubtful accounts | (4.5) | (4.1) |
| | <u>\$ 382.5</u> | <u>\$ 294.5</u> |

Sale of Accounts Receivable — Under the terms of our accounts receivable sale facility, we sell accounts receivable to PolyOne Funding Corporation (PFC) and PolyOne Funding Canada Corporation (PFCC), both wholly owned, bankruptcy-remote subsidiaries. PFC and PFCC, in turn, may sell an undivided interest in up to \$175 million and \$25 million of these accounts receivable, respectively, to certain investors. The accounts receivable sale facility matures in June 2012. As of March 31, 2011 and December 31, 2010, accounts receivable totaling \$204.4 million and \$163.2 million, respectively, were sold by us to PFC and PFCC. The maximum amount of proceeds that PFC and PFCC may receive under the facility is limited to the lesser of \$200 million or 85% of the eligible domestic and Canadian accounts receivable sold. As of March 31, 2011 and December 31, 2010, neither PFC nor PFCC had sold any of their undivided interests in accounts receivable.

The accounts receivable sale facility also makes up to \$40 million available for the issuance of standby letters of credit as a sub-limit within the \$200 million limit under the facility, of which \$12.9 million was used at March 31, 2011. The level of availability under the accounts receivable sale facility is based on the prior month's total accounts receivable sold to PFC and PFCC, as reduced by outstanding letters of credit. Additionally, availability is dependent upon compliance with a fixed charge coverage ratio covenant related primarily to operating performance that is set forth in the related agreements. As of March 31, 2011, we were in compliance with these covenants. As of March 31, 2011, \$145.6 million of securitized accounts receivable were available for sale.

Note 12 — Segment Information

Segment information for the three months ended March 31, 2011 and 2010, adjusted for our change in accounting as described in Note 2, *Change in Accounting Principle*, follows:

| (In millions) | Three Months Ended March 31, 2011 | | | Adjusted Three Months Ended March 31, 2010 | | |
|---------------------------------------|-----------------------------------|-----------------|--------------------------------|---|-----------------|--------------------------------|
| | Sales to External Customers | Total Sales | Segment Operating Income | Sales to External Customers | Total Sales | Segment Operating Income |
| Global Specialty Engineered Materials | \$ 142.9 | \$ 151.9 | \$ 14.4 | \$ 119.0 | \$ 126.3 | \$ 12.1 |
| Global Color, Additives and Inks | 139.8 | 140.4 | 11.3 | 130.0 | 130.9 | 8.9 |
| Performance Products and Solutions | 189.8 | 208.7 | 14.3 | 166.4 | 183.7 | 12.1 |
| PolyOne Distribution | 246.0 | 247.0 | 14.7 | 215.0 | 215.9 | 8.6 |
| SunBelt Joint Venture | — | — | 5.0 | — | — | (0.3) |
| Corporate and eliminations | — | (29.5) | 120.1 | — | (26.4) | (7.7) |
| Total | \$ 718.5 | \$ 718.5 | \$ 179.8 | \$ 630.4 | \$ 630.4 | \$ 33.7 |

| | Total Assets | |
|---------------------------------------|-------------------|-------------------|
| | March 31, 2011 | December 31, 2010 |
| Global Specialty Engineered Materials | \$ 373.2 | \$ 346.3 |
| Global Color, Additives and Inks | 385.3 | 338.1 |
| Performance Products and Solutions | 310.5 | 287.5 |
| PolyOne Distribution | 196.6 | 159.8 |
| SunBelt Joint Venture | — | 3.2 |
| Corporate and eliminations | 562.9 | 537.0 |
| Total | \$ 1,828.5 | \$ 1,671.9 |

Note 13 — Commitments and Contingencies

We have been notified by federal and state environmental agencies and by private parties that we may be a potentially responsible party (PRP) in connection with the investigation and remediation of certain environmental waste disposal sites. While government agencies frequently assert that PRPs are jointly and severally liable at these sites, in our experience, the interim and final allocations of liability costs are generally made based on the relative contribution of waste. We believe that our potential continuing liability with respect to these sites will not have a material adverse effect on our consolidated financial position, results of operations or cash flows. In addition, we initiate corrective and preventive environmental projects of our own to ensure safe and lawful activities at our operations. We believe that compliance with current governmental regulations at all levels will not have a material adverse effect on our financial condition.

During the three months ended March 31, 2011 and 2010, we recognized \$1.5 million and \$3.1 million, respectively, of expense related to environmental activities at all of our active and inactive sites. During the three months ended March 31, 2011, we received \$1.9 million of proceeds from insurance recoveries. We did not receive any proceeds from insurance recoveries during the three months ended March 31, 2010. The gains associated with these recoveries are included within *Cost of sales* in our Consolidated Statement of Operations.

Based on estimates that were prepared by our environmental engineers and consultants, we had accrued \$85.2 million at March 31, 2011 and \$87.4 million at December 31, 2010 for probable future environmental expenditures related to previously contaminated sites. The accruals represent our best estimate of the remaining probable remediation costs, based upon information and technology that is currently available and our view of the most likely remedy. Depending upon the results of future testing, the ultimate remediation alternatives undertaken, changes in regulations, new information, newly discovered conditions and other factors, it is reasonably possible that we could incur additional costs in excess of the amount accrued at March 31, 2011. However, such additional costs, if any, cannot be currently

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estimated. Our estimate of the liability may be revised as new regulations or technologies are developed or additional information is obtained. Additional information related to environmental liabilities is in Note 12, *Commitments and Related-Party Information*, to the consolidated financial statements included in our Annual Report on Form 10-K for the year ended December 31, 2010.

Note 14 — Fair Value

The estimated fair values of financial instruments were principally based on market prices where such prices were available and, where unavailable, fair values were estimated based on market prices of similar instruments. Short-term foreign exchange contracts are the only asset or liability recorded at fair value on a recurring basis. These contracts are measured based on exchange rates at March 31, 2011 and classified as a Level 2 fair value measurement within the fair value hierarchy.

The following table summarizes the contractual amounts of our foreign exchange contracts as of March 31, 2011. Foreign currency amounts are translated at exchange rates as of March 31, 2011. The “Buy” amounts represent the U.S. dollar equivalent of commitments to purchase currencies, and the “Sell” amounts represent the U.S. dollar equivalent of commitments to sell currencies.

| Currency (In millions) | March 31, 2011 | |
|------------------------|----------------|--------|
| | Buy | Sell |
| U.S. Dollar | \$61.0 | |
| Euro | | \$56.6 |
| British pound | | \$ 4.4 |

The carrying amounts and fair values of our financial instruments as of March 31, 2011 and December 31, 2010 are as follows:

| (In millions) | March 31, 2011 | | December 31, 2010 | |
|----------------------------|-----------------|------------|-------------------|------------|
| | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
| Cash and cash equivalents | \$ 412.4 | \$ 412.4 | \$ 378.1 | \$ 378.1 |
| Long-term debt: | | | | |
| 7.500% debentures | 50.0 | 54.0 | 50.0 | 52.8 |
| 8.875% senior notes | 22.9 | 24.1 | 22.9 | 24.2 |
| 7.375% senior notes | 360.0 | 381.6 | 360.0 | 374.4 |
| Medium-term notes | — | — | 20.0 | 20.1 |
| Foreign exchange contracts | 0.1 | 0.1 | (0.4) | (0.4) |

We are exposed to market risk from changes in foreign currency exchange rates. Information about our risks and exposure management is included in Item 7A “Quantitative and Qualitative Disclosures about Market Risk” in our Annual Report on Form 10-K for the year ended December 31, 2010. There have been no material changes in the market risk from December 31, 2010 to March 31, 2011.

Note 15 — Comprehensive Income

The following table sets forth the reconciliation of net income to comprehensive income, adjusted for our change in accounting as described in Note 2, *Change in Accounting Principle*:

| (In millions) | Three Months Ended March 31, | |
|---|---------------------------------|------------------|
| | 2011 | Adjusted 2010 |
| Net income | \$ 110.2 | \$ 21.0 |
| Amortization of transition obligation and prior service costs | (3.3) | (4.2) |
| Translation adjustment | 8.1 | (4.9) |
| Total comprehensive income | <u>\$ 115.0</u> | <u>\$ 11.9</u> |

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Our Business

We are a premier provider of specialized polymer materials, services and solutions with operations in thermoplastic compounds, specialty polymer formulations, color and additive systems, thermoplastic resin distribution and specialty vinyl resins. Headquartered in Avon Lake, Ohio, we have employees at manufacturing sites and distribution facilities in North America, South America, Europe and Asia. We provide value to our customers through our ability to link our knowledge of polymers and formulation technology with our manufacturing and supply chain to provide an essential link between large chemical producers (our raw material suppliers) and designers, assemblers and processors of plastics (our customers). When used in this Quarterly Report on Form 10-Q, the terms “we,” “us,” “our” and the “Company” mean PolyOne Corporation and its subsidiaries.

Recent Developments

Change in Accounting Principle

Effective January 1, 2011, we changed our method of recognizing actuarial gains and losses for pension and other postretirement benefits for all our defined benefit plans. Historically, we recognized actuarial gains and losses in accumulated other comprehensive income within *Shareholders' Equity* on our consolidated balance sheets on an annual basis and amortized them into our operating results over the average remaining life expectancy of the plan participants for the majority of our U.S. and foreign benefit plans and over the remaining service period of plan participants for certain non-U.S. benefit plans, to the extent such gains and losses were outside of a corridor. We have elected to immediately recognize actuarial gains and losses, after consideration of inventory capitalization, in our operating results in the year in which the gains or losses occur because it is generally preferable to accelerate the recognition of deferred gains and losses into income rather than to delay such recognition. These gains and losses are generally only measured annually as of December 31 and accordingly will be recorded during the fourth quarter of each year. The majority of our net periodic benefit cost is captured within Corporate and eliminations in our operating segment results. The impact associated with our accounting change is reflected entirely within Corporate and eliminations. The annual recognition of actuarial gains and losses will be reflected within Corporate and eliminations. This change will improve the transparency in our operating results by more quickly recognizing the effects of economic and interest rate trends on plan obligations, investments and assumptions. All prior periods presented in this Quarterly Report on Form 10-Q have been adjusted to apply the new method retrospectively.

Acquisition

On January 3, 2011, we acquired the assets of Uniplen Indústria de Polímeros Ltda. (Uniplen), a leading Brazilian producer of specialty engineered materials and distributor of thermoplastics. The Uniplen transaction was completed for a cash purchase price of \$21 million, with a potential for further consideration payable over the next three years based on the acquired business achieving certain performance targets. Uniplen recorded revenues of approximately \$34 million in 2010. Uniplen's results of operations are included within Global Specialty Engineered Materials.

Sale of SunBelt Chlor-Alkali Partnership

On February 28, 2011, we sold our 50% equity interest in SunBelt to Olin Corporation (Olin) for \$132.3 million in cash, the assumption by Olin of our guarantee of \$42.7 million aggregate principal amount of senior secured notes issued by SunBelt, and potential annual earn-out payments for three fiscal years ending December 31, 2011, 2012 and 2013, if SunBelt meets certain performance targets. In the three months ended March 31, 2011, we recorded a pre-tax gain of \$128.2 million net of associated transaction costs.

Cash Dividend and Share Repurchase

On March 3, 2011, our Board of Directors approved a dividend of \$0.04 per common share outstanding, to be paid on April 7, 2011 to shareholders of record on March 14, 2011. Additionally, in March 2011, we repurchased 1,000,000 common shares for \$13.6 million in the aggregate.

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Highlights and Executive Summary

Selected Financial Data

| (In millions) | Three Months Ended March 31, | |
|------------------|------------------------------|---------------|
| | 2011 | Adjusted 2010 |
| Sales | \$718.5 | \$630.4 |
| Operating income | \$179.8 | \$ 33.7 |
| Net income | \$110.2 | \$ 21.0 |

Sales increased 14.0% in the first quarter of 2011 compared to the first quarter of 2010 driven by a 6.3% increase in volume and increased market pricing associated with raw material inflation. Sales increased across many of our end markets in the first quarter of 2011 compared to the first quarter of 2010, led by gains in transportation, wire and cable, building and construction, industrial and healthcare end markets.

Operating income increased \$146.1 million in the first quarter of 2011 compared to the first quarter of 2010. Operating income in the first quarter of 2011 included a \$128.2 million net gain from the sale of our equity investment in SunBelt. In addition to the increase in operating income of \$128.2 million due to the sale of our equity interest in SunBelt, operating income improved \$17.9 million due to an increase in volume, improved sales mix, and ongoing efficiency gains from our Lean Six Sigma initiatives.

Net income increased in the first quarter of 2011 for the reasons cited above. Income tax expense increased in the first quarter of 2011 as compared to the corresponding period in 2010 primarily due to tax on the gain on the sale of our equity investment in SunBelt and our improved operating results.

Results of Operations — Three Months Ended March 31, 2011 compared to the Three Months Ended March 31, 2010

| (Dollars in millions, except per share data) | Three Months Ended March 31, | | Variances—Favorable (Unfavorable) | |
|--|------------------------------|---------------|--------------------------------------|----------|
| | 2011 | Adjusted 2010 | Change | % Change |
| Sales | \$ 718.5 | \$ 630.4 | \$ 88.1 | 14.0% |
| Cost of sales | 595.8 | 526.7 | (69.1) | (13.1)% |
| Gross margin | 122.7 | 103.7 | 19.0 | 18.3% |
| Selling and administrative | 76.8 | 71.5 | (5.3) | (7.4)% |
| Income related to equity affiliates | 133.9 | 1.5 | 132.4 | NM |
| Operating income | 179.8 | 33.7 | 146.1 | NM |
| Interest expense, net | (8.5) | (8.0) | (0.5) | 6.3% |
| Other expense, net | (0.2) | (0.7) | 0.5 | (71.4)% |
| Income before income taxes | 171.1 | 25.0 | 146.1 | NM |
| Income tax expense | (60.9) | (4.0) | (56.9) | NM |
| Net income | \$ 110.2 | \$ 21.0 | \$ 89.2 | NM |
| Basic earnings per common share | \$ 1.17 | \$ 0.23 | | |
| Diluted earnings per common share | \$ 1.14 | \$ 0.22 | | |

NM — Not meaningful

Sales

Sales increased 14.0% in the first quarter of 2011 compared to the first quarter of 2010 driven by a 6.3% increase in volume and increased market pricing associated with raw material inflation. Sales increased across many of our end markets in the first quarter of 2011 compared to the first quarter of 2010, led by gains in transportation, wire and cable, building and construction, industrial and healthcare end markets.

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Cost of Sales

These costs include raw materials, plant conversion, distribution, environmental remediation and plant-related restructuring charges. As a percent of sales, cost of sales declined from 83.6% in the first quarter of 2010 to 82.9% in the first quarter of 2011 driven by improvements in sales mix and ongoing efficiency gains from Lean Six Sigma initiatives.

Selling and Administrative

These costs include selling, technology, administrative functions, corporate and general expenses and amortization of intangible assets and increased over the first quarter of the prior year principally due to higher salaries and benefits for newly hired commercial resources.

Income related to Equity Affiliates

Income related to equity affiliates is summarized as follows:

| (In millions) | Three Months Ended March 31, | |
|---------------|------------------------------|---------------|
| | 2011 | 2010 |
| SunBelt | \$ 133.9 | \$ 0.8 |
| BayOne | — | 0.7 |
| | <u>\$ 133.9</u> | <u>\$ 1.5</u> |

Income related to equity affiliates for the first quarter of 2011 increased as compared to the corresponding period in 2010 due to the net gain on the sale of our equity investment in SunBelt of \$128.2 million. The net gain associated with our sale of our equity investment in SunBelt is reflected within Corporate and eliminations in our segments.

Interest Expense, net

Interest expense, net increased in the first quarter of 2011 as compared to the first quarter of 2010 due to lower interest income. Included in *Interest expense, net* for each of the three months ended March 31, 2011 and 2010 is interest income of \$0.2 million and \$0.8 million, respectively.

Other Expense, net

Other expense, net includes financing costs associated with our accounts receivable sale facility, foreign currency gains and losses and other miscellaneous items. Included in *Other expense, net* for the first quarter of 2011 is a gain of \$0.5 million associated with an earn-out from our sale of O'Sullivan Films.

Income Tax (Expense) Benefit

Income tax expense was \$60.9 million for the first quarter of 2011 compared to \$4.0 million in the first quarter of 2010. We record our interim provision for income taxes based on our estimated annual effective tax rate as well as certain items discrete to the current period. Our interim provision, as well as our estimated annual effective tax rate, is impacted by a number of factors including our U.S. federal and state and foreign income tax loss carryforwards and our ability to use them as well as changes to our unrealized tax benefits.

We decreased existing valuation allowances against our deferred tax assets by \$2.4 million in the first quarter of 2011 and \$3.6 million in the first quarter of 2010 as a result of generating positive pre-tax income.

SEGMENT INFORMATION

Operating income is the primary financial measure that is reported to the chief operating decision maker for purposes of allocating resources to segments and assessing segment performance. Operating income at the segment level does not include: corporate general and administrative costs that are not allocated to segments; intersegment sales and profit eliminations; charges related to specific strategic initiatives, such as the consolidation of operations; restructuring activities, including employee separation costs resulting from personnel reduction programs, plant closure and phaseout costs; executive separation agreements; share-based compensation costs; asset and goodwill impairments; environmental remediation costs for facilities no longer owned or closed in prior years; gains and losses on the divestiture of joint ventures and equity investments; and certain other items that are not included in the measure of segment profit or loss that is reported to and reviewed by the chief operating decision maker. These costs are included in *Corporate and eliminations*.

Sales and Operating Income — Three Months Ended March 31, 2011 compared to the Three Months Ended March 31, 2010:

| | Three Months Ended March 31, | | | |
|---|---------------------------------|------------------|-----------------|----------|
| (Dollars in millions) | 2011 | Adjusted 2010 | Change | % Change |
| Sales: | | | | |
| Global Specialty Engineered Materials | \$ 151.9 | \$ 126.3 | \$ 25.6 | 20.3% |
| Global Color, Additives and Inks | 140.4 | 130.9 | 9.5 | 7.3% |
| Performance Products and Solutions | 208.7 | 183.7 | 25.0 | 13.6% |
| PolyOne Distribution | 247.0 | 215.9 | 31.1 | 14.4% |
| Corporate and eliminations | (29.5) | (26.4) | (3.1) | 11.7% |
| | <u>\$ 718.5</u> | <u>\$ 630.4</u> | <u>\$ 88.1</u> | 14.0% |
| Operating income (loss): | | | | |
| Global Specialty Engineered Materials | \$ 14.4 | \$ 12.1 | \$ 2.3 | 19.0% |
| Global Color, Additives and Inks | 11.3 | 8.9 | 2.4 | 27.0% |
| Performance Products and Solutions | 14.3 | 12.1 | 2.2 | 18.2% |
| PolyOne Distribution | 14.7 | 8.6 | 6.1 | 70.9% |
| SunBelt Joint Venture | 5.0 | (0.3) | 5.3 | NM |
| Corporate and eliminations | 120.1 | (7.7) | 127.8 | NM |
| | <u>\$ 179.8</u> | <u>\$ 33.7</u> | <u>\$ 146.1</u> | NM |
| Operating income (loss) as a percentage of sales: | | | | |
| Global Specialty Engineered Materials | 9.5% | 9.6% | (0.1)% points | |
| Global Color, Additives and Inks | 8.0% | 6.8% | 1.2% points | |
| Performance Products and Solutions | 6.9% | 6.6% | 0.3% points | |
| PolyOne Distribution | 6.0% | 4.0% | 2.0% points | |
| Total | 25.0% | 5.3% | 19.7% points | |

Global Specialty Engineered Materials

Sales increased \$25.6 million, or 20.3%, in the first quarter of 2011 compared to the first quarter of 2010. Improvements in sales mix and increases in market pricing associated with raw material inflation favorably impacted sales by 13.4%, while the acquisition of Uniplen added 6.4%.

Global Color, Additives and Inks

Sales increased \$9.5 million, or 7.3%, in the first quarter of 2011 compared to the first quarter of 2010. Sales mix and increases in market pricing associated with raw material inflation favorably impacted sales by 12.0%, and were partially offset by a 5.4% decline in volume. Currency exchange rates favorably impacted sales by 0.8%.

Operating income increased \$2.4 million in the first quarter of 2011 as compared to the first quarter of 2010 driven by increased sales and improved sales mix.

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Performance Products and Solutions

Sales increased \$25.0 million, or 13.6%, in the first quarter of 2011 compared to the first quarter of 2010. Volume increased 11.8% as compared to the first quarter of 2010, driven primarily by improvements in the industrial and building and construction end markets. Increased sales prices and improved product mix favorably impacted sales by 1.7%.

Operating income increased \$2.2 million in the first quarter of 2011 compared to the first quarter of 2010 primarily due to the increase in sales.

PolyOne Distribution

Sales increased \$31.1 million, or 14.4%, in the first quarter of 2011 compared to the first quarter of 2010. Sales were favorably impacted by improved product mix and increased market pricing associated with raw material inflation in the North American plastics and chemicals industry.

Operating income increased \$6.1 million in the first quarter of 2011 compared to the first quarter of 2010 due to increased sales.

SunBelt Joint Venture

Income from the SunBelt Joint Venture increased \$5.3 million in the first quarter of 2011 through the date of the disposition of our equity interest in SunBelt compared to the first quarter of 2010 driven by approximately 50% increase in electrochemical unit pricing.

Corporate and Eliminations

The following table breaks down Corporate and eliminations into its various components for the first quarter of 2011 and 2010:

| (In millions) | <u>Three Months Ended March 31,</u> | |
|--|-------------------------------------|--------------------------|
| | <u>2011</u> | <u>Adjusted 2010</u> |
| Environmental remediation costs | \$ (1.5) | \$ (3.1) |
| Employee separation and plant phaseout | (0.3) | — |
| Share-based compensation | (1.2) | (0.9) |
| Incentive compensation | (5.1) | (8.4) |
| Unallocated pension and postretirement medical expense | 4.0 | 3.7 |
| Insurance settlement | 1.9 | 3.2 |
| Gain on sale of equity interest in SunBelt | 128.2 | — |
| All other and eliminations (a) | (5.9) | (2.2) |
| Total Corporate and eliminations | <u>\$ 120.1</u> | <u>\$ (7.7)</u> |

(a) All other and eliminations is comprised of intersegment eliminations and corporate general and administrative costs that are not allocated to segments.

Liquidity and Capital Resources

| (In millions) | March 31, 2011 | December 31, 2010 |
|--|-----------------|-------------------|
| Cash and cash equivalents | \$ 412.4 | \$ 378.1 |
| Accounts receivable sale facility availability | 145.6 | 128.2 |
| Liquidity | \$ 558.0 | \$ 506.3 |

Liquidity is defined as an enterprise's ability to generate adequate amounts of cash to meet both current and future needs. These needs include paying obligations as they mature, maintaining production capacity and providing for planned growth. Capital resources are sources of funds other than those generated by operations.

In the first three months of 2011, liquidity increased by \$51.7 million, driven by the increase in our cash balance and the increase in accounts receivable, providing additional borrowing capacity against our accounts receivable sale facility. The increase in cash of \$34.3 million includes cash proceeds of \$132.3 million from the sale of our equity investment in SunBelt, offset by debt principle payments of \$20.0 million, cash of \$13.6 million paid to acquire our common shares, a net cash payment of \$20.0 million for our acquisition of Uniplen, and increased investment in our working capital of \$28.7 million to support our growth. The increase in our accounts receivable facility availability reflects an increase in sales.

Cash Flows

The following describes the material components of cash flows from operating, investing and financing activities for the first three months of 2011 and 2010.

Operating Activities — In first three months of 2011, net cash used by operating activities was \$39.4 million as compared to net cash provided by operating activities of \$2.8 million in the first three months of 2010. In the first three months of 2011, working capital, which we define as accounts receivable plus inventory less accounts payable, increased reflecting our investment of \$28.7 million in support of our sales growth. Working capital as a percentage of sales for the first three months of 2011 was 9.7% compared to 10.4% for the first three months of 2010. Accounts receivable as a percentage of quarterly sales increased to 53.2% as of March 31, 2011 as compared to 47.7% as of December 31, 2010. The increase in accounts receivable resulted principally from higher sales in March 2011 compared to December 2010. Days sales outstanding over the period from December 31, 2010 to March 31, 2011 improved from 49.5 to 43.5.

Investing Activities — Cash provided by investing activities during the first three months of 2011 was \$105.1 million, reflecting cash proceeds of \$132.3 million from the sale of our 50% equity investment in SunBelt. Cash paid for our acquisition of Uniplen, net of cash acquired, was \$20.0 million and capital expenditures were \$7.7 million. Cash provided by investing activities in the first quarter of 2010 included proceeds from the sale of our investment in O'Sullivan Films and the collection of the principal on the related note receivable.

Financing Activities — Net cash used by financing activities in the first three months of 2011 was \$32.5 million, which includes repayment of \$20.0 million of aggregate principal amount of our 6.58% medium-term notes at maturity and cash paid to repurchase \$13.6 million of our outstanding common shares. Cash used by financing activities during the first three months of 2010 reflects our repayment of \$20.0 million of aggregate principal amount of our 6.52% medium-term notes at maturity.

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Capital Resources

The following table summarizes our available and outstanding facilities as of March 31, 2011:

| (In millions) | Outstanding | Available |
|--|-----------------|-----------------|
| Long-term debt, including current maturities | \$ 432.9 | \$ — |
| Accounts receivable sale facility | — | 145.6 |
| | <u>\$ 432.9</u> | <u>\$ 145.6</u> |

Our principal sources of liquidity and capital resources are our cash flows from operating activities, available funding under our accounts receivable sale facility, and proceeds from the sale of previously closed facilities and redundant assets. We expect that our ability to generate cash from our operations and other sources of liquidity and capital resources should be sufficient to support strategic acquisitions as well as our operating needs and quarterly dividends on a short-term and long-term basis.

Long-Term Debt

As of March 31, 2011, long-term debt totaled \$432.9 million, with maturities ranging from 2012 to 2020. There were no current maturities of long-term debt at March 31, 2011.

Aggregate maturities of long-term debt for the next five years are: 2012 — \$22.9 million; 2013 — \$0.0 million; 2014 — \$0.0 million; 2015 — \$50.0 million; 2016 — \$0.0; and thereafter — \$360.0 million.

Each of our 7.375% senior notes due 2020, 7.500% debentures due 2015 and 8.875% senior notes due 2012 are our direct, unsecured obligations and are not guaranteed by any of our subsidiaries. The indentures governing our 2015 debentures and our 2012 senior notes contain limitations on our ability to incur secured debt. The indenture governing our 2020 senior notes contains limitations on, among other things, our ability to incur debt, including secured debt.

Guarantee and Agreement

We entered into a definitive Guarantee and Agreement with Citicorp USA, Inc., KeyBank National Association and National City Bank (now PNC Bank) on June 6, 2006. Under this Guarantee and Agreement, we guarantee some treasury management and banking services provided to us and our subsidiaries, such as foreign currency forwards and bank overdrafts. This guarantee is secured by our inventories located in the United States.

Accounts Receivable Sale Facility

As of March 31, 2011, we had receivables sale facilities outstanding in the United States and Canada totaling \$200 million. These facilities expire in June 2012. The maximum proceeds that we may receive are limited to the lesser of \$200 million or 85% of the eligible domestic and Canadian accounts receivable sold. This facility also makes up to \$40 million available for issuing standby letters of credit as a sub-limit within the \$200 million facility, of which \$12.9 million was used at March 31, 2011.

The facility requires us to maintain a minimum fixed charge coverage ratio (defined as Adjusted EBITDA less capital expenditures, divided by the sum of interest expense and scheduled debt repayments for the next four quarters) of at least 1 to 1 when average excess availability under the facility is \$40 million or less. As of March 31, 2011, the average excess availability under the facility was greater than \$40 million. Additionally, the fixed charge coverage ratio exceeded 1 to 1.

The indentures governing 2015 debentures and our 2012 senior notes allow a specific level of secured debt, above which security must be provided on the debentures and senior notes on a pari passu basis. The accounts receivable sale facility is not considered debt under the covenants associated with the indentures governing these debentures and senior notes. The indenture governing our 2020 senior notes limits our ability to incur secured debt without providing security on the senior notes on a pari passu basis other than permitted secured debt, such as the accounts receivable sale facility.

Contractual Obligations

We have future obligations under various contracts relating to debt and interest payments, operating leases, standby letters of credit, pension and postretirement benefit plans and purchase obligations. During the three months ended March 31, 2011, there were no significant changes to these obligations as reported in our Annual Report on Form 10-K for the year ended December 31, 2010, except as it relates to the scheduled repayment of debt as previously discussed.

Critical Accounting Policies and Estimates

Effective January 1, 2011, we changed our method of recognizing actuarial gains and losses for pension and other postretirement benefits for all our defined benefit plans. Historically, we recognized actuarial gains and losses in accumulated other comprehensive income within *Shareholders' Equity* on our consolidated balance sheets on an annual basis and have amortized them into our operating results over the average remaining life expectancy of the plan participants for the majority of our U.S. and foreign benefit plans and over the remaining service period of plan participants for certain non-U.S. benefit plans, to the extent such gains and losses were outside of a corridor. We have elected to immediately recognize actuarial gains and losses, after consideration of inventory capitalization, in our operating results in the year in which the gains and losses occur because it is generally preferable to accelerate the recognition of deferred gains and losses into income rather than to delay such recognition. This change will improve the transparency in our operating results by more quickly recognizing the effects of economic and interest rate trends on plan obligations, investments and assumptions. These gains and losses are generally only measured annually as of December 31 and, accordingly, will be recorded during the fourth quarter of each year. In accordance with Financial Accounting Standards Board Accounting Standards Codification Topic 250, *Accounting Changes and Error Corrections*, all prior periods presented in this Quarterly Report on Form 10-Q have been adjusted to apply the new method retrospectively. The majority of our net periodic benefit cost is captured within Corporate and eliminations in our operating segment results. The impact associated with our accounting change is reflected entirely within Corporate and eliminations. The annual recognition of actuarial gains and losses will be reflected within Corporate and eliminations. The effect of the change on retained earnings as of January 1, 2010 was a reduction of \$190.6 million, with a corresponding offset to accumulated other comprehensive income.

CAUTIONARY NOTE ON FORWARD-LOOKING STATEMENTS

In this quarterly report on Form 10-Q, statements that are not reported financial results or other historical information are “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. Forward-looking statements give current expectations or forecasts of future events and are not guarantees of future performance. They are based on management’s expectations that involve a number of business risks and uncertainties, any of which could cause actual results to differ materially from those expressed in or implied by the forward-looking statements. They use words such as “will,” “anticipate,” “estimate,” “expect,” “project,” “intend,” “plan,” “believe” and other words and terms of similar meaning in connection with any discussion of future operating or financial performance and/or sales. In particular, these include statements relating to future actions; prospective changes in raw material costs, product pricing or product demand; future performance; results of current and anticipated market conditions and market strategies; sales efforts; expenses; the outcome of contingencies such as legal proceedings; and financial results. Factors that could cause actual results to differ materially from those implied by these forward-looking statements include, but are not limited to:

- the effect on foreign operations of currency fluctuations, tariffs and other political, economic and regulatory risks;
- changes in polymer consumption growth rates where PolyOne conducts business;
- changes in global industry capacity or in the rate at which anticipated changes in industry capacity come online in the polyvinyl chloride (PVC), chlor alkali, vinyl chloride monomer (VCM) or other industries in which PolyOne participates;
- fluctuations in raw material prices, quality and supply and in energy prices and supply;
- production outages or material costs associated with scheduled or unscheduled maintenance programs;
- unanticipated developments that could occur with respect to contingencies such as litigation and environmental matters, including any developments that would require any increase in our costs and/or reserves for such contingencies;
- an inability to achieve or delays in achieving or achievement of less than the anticipated financial benefit from initiatives related to working capital reductions, cost reductions and employee productivity goals and our new global organization structure;
- an inability to raise or sustain prices for products or services;
- an inability to maintain appropriate relations with unions and employees;
- the speed and extent of an economic recovery, including the recovery of the housing and chlor-alkali markets;
- the financial condition of our customers, including the ability of customers (especially those that may be highly leveraged and those with inadequate liquidity) to maintain their credit availability;
- disruptions, uncertainty or volatility in the credit markets that may limit our access to capital;
- the amount and timing of repurchases of PolyOne common shares;
- our ability to pay regular quarterly cash dividends and the amounts and timing of any future dividends;
- other factors affecting our business beyond our control, including, without limitation, changes in the general economy, changes in interest rates and changes in the rate of inflation; and
- other factors described in our Annual Report on Form 10-K for the year ended December 31, 2010 under Item 1A, “Risk Factors.”

We cannot guarantee that any forward-looking statement will be realized, although we believe we have been prudent in our plans and assumptions. Achievement of future results is subject to risks, uncertainties and inaccurate assumptions. Should known or unknown risks or uncertainties materialize, or should underlying assumptions prove inaccurate, actual results could vary materially from those anticipated, estimated or projected. Investors should bear this in mind as they consider forward-looking statements. We undertake no obligation to publicly update forward-looking statements, whether as a result of new information, future events or otherwise, except as otherwise required by law. You are advised, however, to consult any further disclosures we make on related subjects in our reports on Forms 10-Q, 8-K and 10-K furnished to the SEC. You should understand that it is not possible to predict or identify all risk factors. Consequently, you should not consider any such list to be a complete set of all potential risks or uncertainties.

Item 3. Quantitative and Qualitative Disclosures about Market Risk

We are exposed to certain market risks as part of our ongoing business operations, including risks from foreign currency exchange rates that could impact our financial condition, results of operations and cash flows. We manage our exposure to these and other market risks through regular operating and financing activities, including the use of derivative financial instruments. We intend to use these derivative financial instruments as risk management tools and not for speculative investment purposes.

Foreign currency exposure — We enter into intercompany lending transactions that are denominated in various foreign currencies and are subject to financial exposure from foreign exchange rate movement from the date a loan is recorded to the date it is settled or revalued. To mitigate this risk, we enter into foreign exchange contracts, which had a fair value of \$0.1 million at March 31, 2011. Gains and losses on these contracts generally offset gains and losses on the assets and liabilities being hedged.

We face translation risks related to the changes in foreign currency exchange rates. Amounts invested in our foreign operations are translated into U.S. dollars at the exchange rates in effect at the balance sheet date. The resulting translation adjustments are recorded as a component of *Accumulated other comprehensive income (loss)* in the Shareholders' equity section of the accompanying consolidated balance sheets. Net sales and expenses in our foreign operations' foreign currencies are translated into varying amounts of U.S. dollars depending upon whether the U.S. dollar weakens or strengthens against other currencies. Therefore, changes in exchange rates may either positively or negatively affect our net sales and expenses from foreign operations as expressed in U.S. dollars.

Item 4. Controls and Procedures

Disclosure controls and procedures

PolyOne's management, under the supervision of and with the participation of its Chief Executive Officer and its Chief Financial Officer, has evaluated the effectiveness of the design and operation of PolyOne's disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as of the end of the period covered by this quarterly report. Based upon this evaluation, PolyOne's Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of the period covered by this quarterly report, its disclosure controls and procedures were effective.

Changes in internal control over financial reporting

There were no changes in PolyOne's internal control over financial reporting during the quarter ended March 31, 2011 that have materially affected, or are reasonably likely to materially affect, its internal control over financial reporting.

Part II — Other Information

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The table below sets forth information regarding repurchases of our common shares during the period indicated:

| Period | Total Number of Shares Purchased | Average Price Paid Per Share | Total Number of Shares Purchased as Part of Publicly Announced Program | Maximum Number of Shares that May Yet be Purchased Under the Program (1) |
|---------------------------|-------------------------------------|---------------------------------|--|---|
| January 1 to January 31 | — | \$ — | — | 8,750,000 |
| February 1 to February 28 | 3,590(2) | 14.44 | — | 8,750,000 |
| March 1 to March 31 | 1,000,000 | 13.64 | 1,000,000 | 7,750,000 |
| Total | <u>1,003,590</u> | <u>\$ 13.65</u> | <u>1,000,000</u> | |

(1) On August 18, 2008, our Board of Directors approved a stock repurchase program authorizing us, depending upon market conditions and other factors, to repurchase up to 10.0 million shares of our common stock, in the open market or in privately negotiated transactions.

(2) Represents shares surrendered to our company to satisfy the exercise price in connection with the exercise of options.

Item 6. Exhibits

| Exhibit No. | Description of Exhibit |
|-------------|--|
| 2.1 | Purchase Agreement, dated as of February 28, 2011, by and among PolyOne Corporation, 1997 Chloralkali Venture, LLC, Olin Corporation and Olin SunBelt II, Inc. (incorporated by reference to Exhibit 2.1 to the Company's Current Report on Form 8-K filed March 3, 2011, SEC File No. 1-16091). |
| 10.1 | Form of Award Agreement under the 2011 Long-Term Incentive Plan |
| 18.1 | Letter of Independent Registered Public Accounting Firm Regarding Change in Accounting Principle |
| 31.1 | Certification of Stephen D. Newlin, Chairman, President and Chief Executive Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a), adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 31.2 | Certification of Robert M. Patterson, Executive Vice President and Chief Financial Officer, pursuant to SEC Rules 13a-14(a) and 15d-14(a), adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 |
| 32.1 | Certification of Stephen D. Newlin, Chairman, President and Chief Executive Officer, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |
| 32.2 | Certification of Robert M. Patterson, Executive Vice President and Chief Financial Officer, pursuant to 18 U.S.C. Section 1350, adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 |

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

May 4, 2011

POLYONE CORPORATION

/s/ Robert M. Patterson

Robert M. Patterson

Executive Vice President and Chief Financial Officer

(Principal Financial Officer and Principal Accounting Officer)

EXHIBIT INDEX

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**THIS AGREEMENT CONSTITUTES PART OF A PROSPECTUS COVERING
SECURITIES REGISTERED UNDER THE SECURITIES ACT OF 1933, AS
AMENDED. THE COMMON SHARES OF THE COMPANY ARE LISTED ON THE
NEW YORK STOCK EXCHANGE.**

February 16, 2011

Attn: [_____]]
PolyOne Corporation

POLYONE CORPORATION INCENTIVE AWARDS

Dear [_____] :

Subject to the terms and conditions of the 2010 Equity and Performance Incentive Plan (the “Plan”) and this letter agreement (this “Agreement”), the Compensation Committee of the Board of Directors (the “Committee”) of PolyOne Corporation (“PolyOne”) has granted to you, as of February 16, 2011, the following award(s) (collectively, the “Incentive Awards”):

- Stock-Settled Stock Appreciation Rights (“SARs”) in respect of an aggregate of [_____] common shares of PolyOne, having a par value of \$0.01 per share (the “Common Shares”). The price (the “Base Price”) to be used as the basis for determining the Spread (as defined on Schedule A) upon exercise of the SAR is \$_____, the Market Value per Share on February 16, 2011. The SARs shall become exercisable in accordance with the terms set forth on Schedule A attached hereto.
- [_____] restricted stock units (the “Restricted Stock Units”), which shall become non-forfeitable in accordance with the terms set forth on Schedule B attached hereto. Each Restricted Stock Unit shall represent one hypothetical Common Share and shall at all times be equal in value to one Common Share.
- [_____] performance units (the “Performance Units”), with each such Performance Unit being equal in value to \$1.00, payment of which depends on PolyOne’s performance as set forth on Schedule C attached hereto and in your Statement of Performance Goals.

A copy of the Plan is available for your review through the Corporate Secretary’s office. Unless otherwise indicated, the capitalized terms used in this Agreement (including the Schedules attached hereto) shall have the same meanings as set forth in the Plan.

1. **Non-Assignability.** The Incentive Awards are personal to you and are not transferable by you other than by will or the laws of descent and distribution. Any purported transfer or encumbrance in violation of the provisions of this Section 1 shall be void, and the other party to any such purported transaction shall not obtain any right to or interest in such Incentive Awards.

2. **Adjustments.** In the event of any change in the number of Common Shares by reason of a merger, consolidation, reorganization, recapitalization, or similar transaction, or in the event of a stock dividend, stock split, or distribution to shareholders (other than normal cash dividends), the number and class of shares subject to outstanding Incentive Awards, the Base Price applicable to outstanding SARs, and other value determinations, if any, applicable to outstanding SARs will be adjusted. Such adjustment shall be made automatically on the customary arithmetical basis in the case of any stock split, including a stock split effected by means of a stock dividend, and in the case of any other dividend paid in Common Shares. If any such transaction or event occurs, the Committee may provide in substitution for outstanding Incentive Awards such alternative consideration (including, without limitation, in the form of cash, securities or other property) as it may determine to be equitable in the circumstances and may require in connection therewith the surrender of the Incentive Awards subject to this Agreement. No adjustment provided for in this Section 2 will require PolyOne to issue any fractional shares.
3. **Miscellaneous.**
- (a) The contents of this Agreement are subject in all respects to the terms and conditions of the Plan as approved by the Board and the shareholders of PolyOne, which are controlling. The interpretation and construction by the Board and/or the Committee of any provision of the Plan or this Agreement shall be final and conclusive upon you, your estate, executor, administrator, beneficiaries, personal representative and guardian and PolyOne and its successors and assigns.
 - (b) The grant of the Incentive Awards is discretionary and will not be considered to be an employment contract or a part of your terms and conditions of employment or of your salary or compensation. Information about you and your participation in the Plan, including, without limitation, your name, home address and telephone number, date of birth, social insurance number or other identification number, salary, nationality, job title, any shares of stock or directorships held in PolyOne, and details of the Incentive Awards or other entitlement to shares of stock awarded, cancelled, exercised, vested, unvested or outstanding in your favor may be collected, recorded, held, used and disclosed by PolyOne and any of its Subsidiaries and any non-PolyOne entities engaged by PolyOne to provide services in connection with this grant (a "Third Party Administrator"), for any purpose related to the administration of the Plan. You understand that PolyOne and its Subsidiaries may transfer such information to Third Party Administrators, regardless of whether such Third Party Administrators are located within your country of residence, the European Economic Area or in countries outside of the European Economic Area, including the United States of America. You consent to the processing of information relating to you and your participation in the Plan in any one or more of the ways referred to above. This consent may be withdrawn at any time in writing by sending a declaration of withdrawal to PolyOne's chief human resources officer.

(c) Any amendment to the Plan shall be deemed to be an amendment to this Agreement to the extent that the amendment is applicable hereto. The terms and conditions of this Agreement may not be modified, amended or waived, except by an instrument in writing signed by a duly authorized executive officer at PolyOne. Notwithstanding the foregoing, no amendment shall adversely affect your rights under this Agreement without your consent.

(d) **[It is a condition to your receipt of the Incentive Awards that you execute and agree to the terms of PolyOne's current and applicable Employee Agreement (the "Employee Agreement"). If you do not sign and return the Employee Agreement to PolyOne Human Resources within 30 days of your receipt of this Grant of Incentive Awards, this Grant of Incentive Awards and any rights to the Incentive Awards will terminate and become null and void.]**

[(d)/(e)] By signing this Agreement, you acknowledge that you have entered into an Employee Agreement **[(the "Employee Agreement")]** with PolyOne. You understand that, as set forth in Paragraph 5 and Attachment A of the Employee Agreement, you have agreed not to engage in certain prohibited practices in competition with PolyOne following the termination of your employment (hereinafter referred to as the "Covenant Not to Compete"). You further acknowledge that as consideration for entering into the Covenant Not to Compete, PolyOne is providing you the opportunity to participate in PolyOne's long-term incentive plan and receive the award set forth in this Agreement. You understand that eligibility for participation in the long-term incentive plan was conditioned upon entering into the Covenant Not to Compete. You further understand and acknowledge that you would have been ineligible to participate in the long-term incentive plan and receive this award had you decided not to agree to the Covenant Not to Compete. You understand that the acknowledgment contained in this sub-section is a part of the Employee Agreement and is to be interpreted in a manner consistent with its terms.

4. **Notice.** All notices under this Agreement to PolyOne must be delivered personally or mailed to PolyOne Corporation at PolyOne Center, Avon Lake, Ohio 44012, Attention: Corporate Secretary. PolyOne's address may be changed at any time by written notice of such change to you. Also, all notices under this Agreement to you will be delivered personally or mailed to you at your address as shown from time to time in PolyOne's records.

5. **Compliance with Section 409A of the Code.**

(a) To the extent applicable, it is intended that this Agreement (including the Schedules attached hereto) and the Plan comply with the provisions of Section 409A of the Code, so that the income inclusion provisions of Section 409A(a)(1) of the Code do not apply to you. This Agreement and the Plan shall be administered in a manner consistent with this intent.

(b) Reference to Section 409A of the Code will also include any regulations or other formal guidance promulgated with respect to such Section by the U.S. Department of the Treasury or the Internal Revenue Service.

6. **Counterparts.** This Agreement may be executed in separate counterparts, each of which shall be deemed to be an original and both of which taken together shall constitute one and the same agreement.
7. **Severability.** If one or more of the provisions of this Agreement (including the Schedules attached hereto) is invalidated for any reason by a court of competent jurisdiction, any provision so invalidated shall be deemed to be separable from the other provisions hereof, and the remaining provisions hereof shall continue to be valid and fully enforceable.

This Agreement (including the Schedules attached hereto and the Statement of Performance Goals), and the terms and conditions of the Plan, shall bind, and inure to the benefit of you, your estate, executor, administrator, beneficiaries, personal representative and guardian and PolyOne and its successors and assigns.

Very Truly Yours,

POLYONE CORPORATION

By: _____
Kenneth M. Smith, Senior Vice President,
Chief Information and Human Resources Officer

Accepted:

____ (Date)

SCHEDULE A – SARs

1. Vesting and Exercise of SARs

- (a) Subject to the provisions of the Plan and the Agreement (including this Schedule A), the SARs will expire on February 16, 2021 and shall be exercisable on or before February 16, 2021. Subject to Sections 2 and 3 of this Schedule A, vesting of the SARs will occur as follows, provided that you have been in the continuous employ of PolyOne or a Subsidiary on each such vesting date specified below (except as provided in Section 3(ii) of this Schedule A):
- One-third of the SARs will vest on February 16, 2012;
 - One-third of the SARs will vest on February 16, 2013; and
 - The remaining one-third of the SARs will vest on February 16, 2014.
- (b) The SARs may be exercised as provided in Section 1(b) of this Schedule A as to all or any of the SARs that are exercisable in accordance with this Schedule A, as long as each exercise covers the lesser of the number of fully vested SARs or 1,000 SARs. To exercise the SARs, you must submit an SAR Exercise Form to PolyOne signed by you stating the number of SARs you are exercising at that time and certifying that you are in compliance with the terms and conditions of the Plan. PolyOne will then issue you the number of Common Shares determined under Section 1(c) of this Schedule A.
- (c) The number of Common Shares to be issued will be determined by calculating (i) the difference between the Market Value per Share on the date of exercise and the Base Price (the “Spread”); (ii) multiplied by the number of SARs exercised; (iii) less any withholding taxes (federal, state, local or foreign taxes) PolyOne determines are to be withheld in accordance with the Plan and with applicable law. The result of this calculation will then be divided by the Market Value per Share on the date of exercise to determine the number of Common Shares to be issued, rounded down to the nearest whole share. In no event will you be entitled to acquire a fraction of one Common Share pursuant to this Schedule A.
- (d) Unless otherwise determined by the Board and so long as it does not violate applicable law, if, on February 16, 2021, (i) the Market Value per Share exceeds the Base Price, (ii) any SARs remain unexercised, and (iii) the SARs have not expired, any SARs that remain unexercised will be deemed to have been exercised by you on such date. In such event, PolyOne will issue you a number of Common Shares in accordance with Section 1(c) of this Schedule A.
- (e) The SARs are exercisable during your lifetime only by you or by your guardian or legal representative.

2. **Vesting Upon a Change of Control.** If a Change of Control occurs during the term of the SARs, the SARs, to the extent not previously fully exercisable, will become immediately exercisable in full.
3. **Retirement, Disability or Death.** If your employment with PolyOne or a Subsidiary terminates before the expiration of the SARs due to (a) retirement at age 55 or older with at least 10 years of service, (b) retirement at age 58 or older with at least 5 years of service, (c) permanent and total disability (as defined under the relevant disability plan or program of PolyOne or a Subsidiary in which you then participate) or (d) death, then:
- (i) Any SARs that have vested prior to the date of the termination of your employment as provided in Section 1(a) above, but have not been exercised as of the time of the termination of your employment, may be exercised in whole or in part, for the remainder of their term, but in no event beyond February 16, 2021, after which, subject to Section 1(d) of this Schedule A, such SARs will terminate; and
 - (ii) A pro-rata portion of any SARs that remain unvested as of the time of the termination of your employment will vest, based on the number of days that you were employed by PolyOne or a Subsidiary during the period commencing on the February 17th immediately preceding the date of the termination of your employment and ending on February 16, 2014. You or your executor or administrator, as the case may be, will be entitled to exercise, in whole or in part, such vested SARs for the remainder of their term, but in no event beyond February 16, 2021, after which, subject to Section 1(d) of this Schedule A, such SARs will terminate.
4. **Termination Following Change of Control.**
- (a) Subject to Section 1(d) of this Schedule A, if your employment with PolyOne or a Subsidiary terminates within one year following a Change of Control because (i) your employment is involuntarily terminated without “Cause” (as defined below), or (ii) you terminate your employment for “Good Reason” (as defined below), notwithstanding anything herein to the contrary, the SARs may be exercised in whole or in part at any time and from time to time for the remainder of their term, but in no event beyond February 16, 2021, after which the SARs will terminate.
 - (b) For purposes of Section 4(a) above:
 - (i) If you are a party to a Management Continuity Agreement, “Cause” shall mean “Cause” and “Good Reason” shall mean “Good Reason,” each as defined in your Management Continuity Agreement;
 - (ii) If you are not a party to a Management Continuity Agreement, “Cause” shall mean: (A) the willful and continued failure by you to substantially perform your duties with PolyOne or a Subsidiary, which failure causes material and demonstrable injury to PolyOne or a Subsidiary (other than any such failure resulting from your incapacity due to physical or mental

illness), after a demand for substantial performance is delivered to you by PolyOne or a Subsidiary which specifically identifies the manner in which you have not substantially performed your duties, and after you have been given a period (hereinafter known as the “Cure Period”) of at least thirty (30) days to correct your performance, or (B) the willful engaging by you in other gross misconduct materially and demonstrably injurious to PolyOne or a Subsidiary. For purposes of this Section 4(b)(ii) of this Schedule A, no act, or failure to act, on your part shall be considered “willful” unless conclusively demonstrated to have been done, or omitted to be done, by you not in good faith and without reasonable belief that your action or omission was in the best interests of PolyOne or a Subsidiary; and

- (iii) If you are not a party to a Management Continuity Agreement, “Good Reason” shall mean, without your express written consent: (A) your permanent assignment to a new work location that would either increase your routine one-way commute by fifty (50) or more miles, measured by the shortest commonly traveled routes between your then-current residence and new reporting or work location, or make your routine one-way commute sixty (60) or more miles, or (B) a reduction in your base salary, target annual incentive amount or employer-provided benefits, if immediately after the reduction the aggregate total of your base salary, target annual incentive amount and value of employer-provided benefits is less than eighty percent (80%) of the aggregate total of your salary, target annual incentive amount and the value of employer-provided benefits immediately prior to the Change of Control.

- 5. **Other Termination**. Subject to Section 1(d) of this Schedule A, if your employment with PolyOne or a Subsidiary terminates before the expiration of the SARs for any reason other than as set forth in Sections 3 or 4 above, the SARs that are exercisable shall be limited to the number of SARs that could have been exercised under Section 1 above at the time of your termination of employment and shall terminate as to the remaining SARs and may be exercised as to such limited number of SARs at any time within ninety (90) days of your termination of employment, but in no event beyond February 16, 2021, after which the SARs will terminate.

SCHEDULE B – Restricted Stock Units

1. Vesting of Restricted Stock Units.

- (a) Subject to the provisions of the Plan and the Agreement (including this Schedule B) and provided that you have been in the continuous employ of PolyOne or a Subsidiary from February 16, 2011 until February 16, 2014 (the “Restriction Period”), the Restricted Stock Units shall become non-forfeitable on February 16, 2014 (the “Vesting Date”).
- (b) Notwithstanding the provisions of Section 1(a) of this Schedule B, (i) all of the Restricted Stock Units shall immediately become non-forfeitable if a Change of Control occurs, and (ii) a pro-rata portion of the Restricted Stock Units shall immediately become non-forfeitable if your employment terminates prior to February 16, 2014 due to (A) your retirement at age 55 or older with at least 10 years of service, (B) your retirement at age 58 or older with at least 5 years of service, (C) your permanent and total disability (as defined under the relevant disability plan or program of PolyOne or a Subsidiary in which you then participate), or (D) your death, such proration to be based on the portion of the Restriction Period during which you were employed by PolyOne or a Subsidiary, and the remaining portion will be forfeited.

2. Other Termination. If your employment with PolyOne or a Subsidiary terminates before the Vesting Date for any reason other than as set forth in Section 1(b)(ii) of this Schedule B and before a Change of Control, the Restricted Stock Units will be forfeited.

3. Payment of Restricted Stock Units.

- (a) The Restricted Stock Units that have become non-forfeitable pursuant to Section 1 of this Schedule B will be paid in Common Shares transferred to you within 10 business days following the Vesting Date, provided, however, that, subject to Section 3(b) of this Schedule B, (i) in the event a Change of Control occurs prior to the Vesting Date or (ii) in the event your employment terminates on account of the reasons set forth in Section 1(b)(ii) of this Schedule B prior to the Vesting Date, the Restricted Stock Units will be paid within 10 business days following such Change of Control or the date of the termination of your employment, whichever applies. If PolyOne determines that it is required to withhold any federal, state, local or foreign taxes from any payment, PolyOne will withhold Common Shares with a Market Value per Share equal to the amount of these taxes from the payment.
- (b) If the event triggering the right to payment under Section 3(a) of this Schedule B does not constitute a permitted distribution event under Section 409A(a)(2) of the Code, then notwithstanding anything herein to the contrary, the payment of Common Shares will be made to you, to the extent necessary to comply with Section 409A of the Code, on the earliest of (i) your “separation from service”

with PolyOne or a Subsidiary (determined in accordance with Section 409A) that occurs after the event giving rise to payment; (ii) the Vesting Date; or (iii) your death. In addition, if you are a “key employee” as determined pursuant to procedures adopted by PolyOne in compliance with Section 409A of the Code and any payment of Common Shares made pursuant to this Schedule B is considered to be a “deferral of compensation” (as such phrase is defined for purposes of Section 409A of the Code) that is payable upon your “separation from service” (within the meaning of Section 409A of the Code), then the payment date for such payment shall be the date that is the tenth business day of the seventh month after the date of your “separation from service” with PolyOne or a Subsidiary (determined in accordance with Section 409A of the Code).

4. **Dividend, Voting and Other Rights.** You shall have no rights of ownership in the Restricted Stock Units and shall have no right to vote them until the date on which the Restricted Stock Units are transferred to you pursuant to Section 3 of this Schedule B. While the Restricted Stock Units are still outstanding, on the date that PolyOne pays a cash dividend to holders of Common Shares generally, you shall be entitled to a number of additional whole Restricted Stock Units determined by dividing (a) the product of (i) the dollar amount of the cash dividend paid per Common Share on such date and (ii) the total number of Restricted Stock Units (including dividend equivalents paid thereon) previously credited to you as of such date, by (b) the Market Value per Share on such date. Such dividend equivalents shall be subject to the same terms and conditions and shall be settled or forfeited in the same manner and at the same time as the Restricted Stock Units to which the dividend equivalents were credited.

SCHEDULE C — Performance Units

1. Performance Units.

- (a) Subject to the provisions of the Plan and the Agreement (including this Schedule C), your right to receive all or any portion of the Performance Units will be contingent upon the achievement of certain management objectives (the “Management Objectives”), as set forth in your Statement of Performance Goals. The achievement of the Management Objectives will be measured during the period from January 1, 2011 through December 31, 2013 (the “Performance Period”).
- (b) The Management Objectives for the Performance Period will be based solely on achievement of performance goals relating to PolyOne’s Earnings per Share (“EPS”), as defined in your Statement of Performance Goals.

2. Earning of Performance Units.

- (a) The Performance Units shall be earned as follows:
 - (i) If, upon the conclusion of the Performance Period, EPS equals or exceeds the threshold level, but is less than the 100% target level, as set forth in the Performance Matrix contained in your Statement of Performance Goals, a proportionate number of the Performance Units shall become earned, as determined by mathematical interpolation and rounded up to the nearest whole unit.
 - (ii) If, upon the conclusion of the Performance Period, EPS equals or exceeds the 100% target level, but is less than the maximum level, as set forth in the Performance Matrix contained in your Statement of Performance Goals, a proportionate number of the Performance Units shall become earned, as determined by mathematical interpolation and rounded up to the nearest whole unit.
 - (iii) If, upon the conclusion of the Performance Period, EPS equals or exceeds the maximum level, as set forth in the Performance Matrix contained in your Statement of Performance Goals, 200% of the Performance Units shall become earned.
- (b) In no event shall any Performance Units become earned if actual performance falls below the threshold level for EPS or if the Board does not certify that the Management Objectives have been satisfied.
- (c) If the Committee determines that a change in the business, operations, corporate structure or capital structure of PolyOne, the manner in which it conducts business or other events or circumstances render the Management Objectives to

be unsuitable, the Committee may modify such Management Objectives or the related levels of achievement, in whole or in part, as the Committee deems appropriate; provided, however, that no such action will be made in the case of a Covered Employee where such action may result in the loss of the otherwise available exemption of the award under Section 162(m) of the Code.

- (d) Subject to the provisions of Sections 3 and 4 of this Schedule C, your right to receive any Performance Units is contingent upon your remaining in the continuous employ of PolyOne or a Subsidiary through the payment date, which shall be a date in 2014 determined by the Board and shall occur no later than March 15, 2014 (the "Payment Date"). For awards to Covered Employees, the Committee shall only have the ability and authority to reduce, but not increase, the amount of Performance Units that become earned hereunder.

3. **Change of Control.** Subject to Section 6,

- (a) if a Change of Control occurs prior to the end of the Performance Period, PolyOne shall pay to you 100% of the Performance Units as soon as administratively practicable after, but in all events no later than 30 days following, the Change of Control; and
- (b) if a Change of Control occurs after the end of the Performance Period but on or prior to the Payment Date, PolyOne shall pay to you the actual number of Performance Units earned pursuant to Section 2(a) of this Schedule C as soon as administratively practicable after, but in all events no later than 30 days following, the Change of Control.

4. **Retirement, Disability or Death.** Subject to Section 6 of this Schedule C, if your employment with PolyOne or a Subsidiary terminates prior to the Payment Date due to (a) retirement at age 55 or older with at least 10 years of service, (b) retirement at age 58 or older with at least 5 years of service, (c) permanent and total disability (as defined under the relevant disability plan or program of PolyOne or a Subsidiary in which you then participate) or (d) death, PolyOne shall pay to you or your executor or administrator, as the case may be, a pro-rata portion of the actual number of Performance Units earned pursuant to Section 2(a) of this Schedule C, with such proration to be based on the portion of the Performance Period during which you were employed by PolyOne or a Subsidiary, on the Payment Date.

5. **Other Termination.** If your employment with PolyOne or a Subsidiary terminates before the Payment Date for any reason other than as set forth in Section 4 above and before a Change of Control, the Performance Units will be forfeited.

6. **Payment of Performance Units.**

- (a) Payment of any Performance Units that become earned as set forth herein will be made in the form of cash. The amount of the cash payment to be made shall be determined by multiplying (i) the number of Performance Units earned pursuant to Sections 2, 3 or 4 above by (ii) \$1.00. Except as provided in Sections 3 and

6(b) of this Schedule C, payment will be made on the Payment Date. If PolyOne determines that it is required to withhold any federal, state, local or foreign taxes from any payment, PolyOne will withhold the amount of these taxes from the payment.

- (b) If the event triggering the right to payment under Section 3 or 4 above does not constitute a permitted distribution event under Section 409A(a)(2) of the Code, then notwithstanding anything herein to the contrary, the cash payment will be made to you, to the extent necessary to comply with Section 409A of the Code, on the earliest of (i) your “separation from service” with PolyOne or a Subsidiary (determined in accordance with Section 409A) that occurs after the event giving rise to payment; (ii) the Payment Date; or (iii) your death. In addition, if you are a “key employee” as determined pursuant to procedures adopted by PolyOne in compliance with Section 409A of the Code and any payment made pursuant to this Schedule C is considered to be a “deferral of compensation” (as such phrase is defined for purposes of Section 409A of the Code) that is payable upon your “separation from service” (within the meaning of Section 409A of the Code), then the payment date for such payment shall be the date that is the tenth business day of the seventh month after the date of your “separation from service” with PolyOne or a Subsidiary (determined in accordance with Section 409A of the Code).

April 28, 2011

Board of Directors
PolyOne Corporation
33587 Walker Road
Avon Lake, OH 44012

Ladies and Gentleman:

Note 2 of the Notes to the unaudited condensed consolidated financial statements of PolyOne Corporation included in its Form 10-Q for the three-months ended March 31, 2011 describes a voluntary change in the method of accounting for actuarial gains and losses for all of its pension and other postretirement benefit plans. The change in method of recognizing actuarial gains and losses is from a method that initially recognizes such gains and losses in stockholders' equity in the period incurred and subsequently recognizes gains and losses in excess of the greater of the beginning-of-year market-related value of plan assets or benefit obligation as a component of net periodic benefit cost in future periods, to a method that recognizes actuarial gains and losses in the income statement in the period incurred. There are no authoritative criteria for determining a "preferable" method of accounting for actuarial gains and losses based on the particular circumstances; however, we conclude that such change in the method of accounting is to an acceptable alternative method which, based on your business judgment to make this change and for the stated reasons, is preferable in your circumstances. We have not conducted an audit in accordance with the standards of the Public Company Accounting Oversight Board (United States) of any financial statements of the Company as of any date or for any period subsequent to December 31, 2010, and therefore we do not express any opinion on any financial statements of PolyOne Corporation subsequent to that date.

Very truly yours,

/s/ Ernst & Young LLP

CERTIFICATION

I, Stephen D. Newlin, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PolyOne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 4, 2011

/s/ Stephen D. Newlin

Stephen D. Newlin

Chairman, President and Chief Executive Officer

CERTIFICATION

I, Robert M. Patterson, certify that:

1. I have reviewed this quarterly report on Form 10-Q of PolyOne Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

May 4, 2011

/s/ Robert M. Patterson

Robert M. Patterson

Executive Vice President and Chief Financial Officer

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of PolyOne Corporation (the "Company") for the period ended March 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Stephen D. Newlin, Chairman, President and Chief Executive Officer of the Company, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

/s/ Stephen D. Newlin

Stephen D. Newlin

Chairman, President and Chief Executive Officer

May 4, 2011

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.

**CERTIFICATION PURSUANT TO
18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report on Form 10-Q of PolyOne Corporation (the "Company") for the period ended March 31, 2011, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Robert M. Patterson, Executive Vice President and Chief Financial Officer of the Company, do hereby certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, to my knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company as of the dates and for the periods expressed in the Report.

/s/ Robert M. Patterson

Robert M. Patterson

Executive Vice President and Chief Financial Officer

May 4, 2011

The foregoing certification is being furnished solely pursuant to 18 U.S.C. § 1350 and is not being filed as part of the Report or as a separate disclosure document.